



Government of South Australia
Department for Environment
and Water

India Water Business Delegation

16 – 20 September 2019

Program Outline:

Program Leader:

The Hon Karlene Maywald, Chair, ICE WaRM

Deputy Leader:

Darryl Day, Managing Director, ICE WaRM

Dates and Coverage:

Mumbai: 16 – 17 September 2019

New Delhi: 18 – 19 September 2019

Jaipur: 20 September 2019

<u>HOTEL ACCOMMODATION</u>	
<p><u>Mumbai</u> Hotel Trident Nariman Point CR 2 Nariman Point, Netaji Subhash Chandra Bose Road, Mumbai, Maharashtra 400021 Phone: +91 22 6632 4343</p>	<p><u>Jaipur</u> Hotel Trident Jaipur Amber Fort Road, Jal Mahal, Jaipur, Rajasthan 302002 Phone: +91 141 267 0101</p>
<p><u>New Delhi</u> Hotel The Lalit New Delhi Police Station, Near, Barakhamba Rd, Fire Brigade Lane, Connaught Place, New Delhi, Delhi 110001 Phone : +91 11 4444 7777</p>	

Program Agenda

Mumbai, Sunday 15 September 2019

Time	Activity
	<p>Arrival in Mumbai & Individual Engagement</p> <p>Please make your own airport transfer and accommodation arrangements with the hotel</p> <p>Hotel Trident Nariman Point</p> <p>CR 2 Nariman Point, Netaji Subhash Chandra Bose Road, Mumbai, Maharashtra 400021, India</p>

Mumbai, Monday 16 September 2019

Time	Activity	Objective / Discussion Points
Morning - First Session	<p>Overview of World Bank funded water projects in Maharashtra and approach models</p> <p>Company Name: World Bank and 2030 Water Resources Group (WRG)</p> <p>Session Lead: Mr Mahesh Patankar – Maharashtra Program Lead and World Bank Officials</p> <p>Venue: Hotel Trident Nariman Point</p> <p>Company Profile The 2030 Water Resources Group (WRG) is an innovative and neutral public-private-expert-civil society platform that provides a partnership to help government water officials and their partners accelerate reforms that will ensure sustainable water resource management for the long-term development and economic growth of the country. WRG partners include: bilateral agencies, governments, private companies (such as Nestlé, PepsiCo, Coca-Cola, Grundfos, Dow, AB InBev), development bank. WRG is hosted by the International Finance Corporation. The 2030 WRG’s partnership with the Government of Maharashtra, private companies and civil society was initiated in 2014. The partnership aims to mobilize diverse stakeholders to help address water challenges across agricultural, industrial and urban sectors.</p>	<p>The session will focus on:</p> <ol style="list-style-type: none"> 1. Overview of Maharashtra’s integrated water resources management and water sector 2. World Bank and 2030 WRG initiatives in the water sector 3. Approach to World Bank funded project opportunities 4. Opportunities within the water sector in Maharashtra and collaboration with 2030 WRG

Time	Activity	Objective / Discussion Points
Morning - Second Session	<p>Roundtable with the Government of Maharashtra</p> <p>Company Name: Government of Maharashtra – Maharashtra Water Resources Regulatory Authority (MWRRA)</p> <p>Session Lead: Mr K P Bakshi – Chairman and Senior Officials from Government of Maharashtra</p> <p>Venue: MWRRA Office Cuffe Parade</p> <p>Company Profile Maharashtra Water Resources Regulatory Authority (MWRRA) is a Government of Maharashtra nodal agency for administrative and legal reforms. The institute is responsible for regulation, allocation, management and utilisation of limited water resources. The MWRRA is authorised to control and set water tariffs. All water regulation projects are required to have clearance from MWRRA, including projects in relation to irrigation and industrial users, as well as urban and rural domestic consumers.</p>	<p>The session will focus on:</p> <ol style="list-style-type: none"> 1. Introducing delegates and their technologies 2. Understanding the roadmap and projects of the Government of Maharashtra in the water sector 3. Outlining the broader scope of work for engaging with the Government of Maharashtra and its nodal agencies such as the Maharashtra Water Resources Regulatory Authority 4. Identifying areas of collaboration and pathways for joint development of activities /pilot projects 5. Priorities for the Maharashtra Centre for Innovation, Progressive Regulation and Awareness in Water (M-CIPRAW)
Afternoon – Third Session	<p>Meeting with TATA Trusts (TATA Water Mission)</p> <p>Company Name: TATA Trusts</p> <p>Session Lead: Mr Divyang Waghela Head TATA Water Mission</p> <p>Venue: TATA Trust office, Cuffe Parade</p> <p>Company Profile:</p> <p>TATA Water Mission: Tata Water Mission (TWM) is a programme initiated by Tata Trusts to tackle the water crisis with a multi-pronged approach. The three core areas supported by the programme are:</p> <ul style="list-style-type: none"> • Technology innovations • Improved service delivery through sustainable and integrated development through water conservation and water supply 	<p>The meeting will focus on:</p> <ol style="list-style-type: none"> 1. Insight of the TATA Water Mission program 2. Delegates to present solutions and technologies to TATA Water Mission 3. Understanding the approach model for foreign companies to tap into the water sector opportunities with TATA Trusts 4. Discussing risk and market entry models and the tendering process including the process of piloting technologies with support from TATA Trust 5. Collaboration pathways on research and knowledge sharing within the areas of mutual interest in water.

Time	Activity	Objective / Discussion Points
	<ul style="list-style-type: none"> • Behavioural change communication (BCC) models <p>TWM targets to give better access of pure water to 6 million people in 7,000 villages across 12 states, within the next 3 years. Tata Trusts are not only using the traditional strengths of community mobilisation and capacity building, but the power of innovative approaches and technological solutions to deliver on a scale never attempted before.</p> <p>One of the key focus areas of TWM is to find alternate, affordable, low-maintenance technologies to tackle heavy metal contamination in water, in order to provide potable drinking water to the community.</p> <p>TATA Trusts:</p> <p>Tata Trusts are amongst India's oldest, non-sectarian philanthropic organisations. The Trusts own two-third of the stock holding of Tata Sons, the apex company of the Tata group of companies. The wealth that accrues from this asset supports an assortment of causes, institutions and individuals in a wide variety of areas. In this manner, the profits that the Tata companies earn go back many times over to the communities they operate in. These funds have been deployed towards a whole range of community development programmes across the country, for over 100 years now</p> <p>Through grant-making, direct implementation and co-partnership strategies, the Trusts support and drive innovation in the areas of healthcare and nutrition; water and sanitation; energy; education; rural livelihoods; natural resource management; urban poverty alleviation; enhancing civil society and governance; media, arts, crafts and culture; and diversified employment. The Trusts engage with competent individuals and government bodies, international agencies and like-minded private sector organisations to nurture a self-sustaining eco-system that collectively works across all these areas.</p>	

Time	Activity	Objective / Discussion Points
Evening session	Informal Networking Session with Water Industry, Government of Maharashtra and CII Water Member Venue: Hotel Trident Nariman Point	Water delegates to participate in the Networking Session
Day 1 Programme Concludes		

Mumbai, Tuesday 17 September 2019

Time	Activity	Objective / Discussion Points
Morning - First Session	Roundtable with Water Department Municipal Council in Mumbai and Metropolitan region Company Name: Municipal Corporation of Greater Mumbai or Thane Municipal Corporation Session Lead: Commissioner and Water Team Venue: Council Office While water is a State responsibility; water utilities, treatment and distribution infrastructure are managed by the councils. The visit will provide an opportunity to consider piloting some technologies through the 2018 Government MOU with South Australia.	The session will focus on: <ol style="list-style-type: none"> 1. Exposure to projects undertaken by councils in the water sector 2. Opportunities to undertake a pilot project at the council level 3. Delegates to share products and technology details for potential engagements 4. MOU identified areas of collaboration
Morning - Second Session	Roundtable session with Mahindra Group on water sector opportunities and collaboration Company Name: Mahindra Group Session Lead: Mr Anirban Ghosh Chief Sustainability Officer and Water Team Venue: Mahindra Towers Company Profile The Mahindra Group is a USD 20.7 billion Indian multinational conglomerate with company headquarters in Mumbai, Maharashtra, India. It has operations in over 100 countries around the globe. The group has a presence in aerospace, agribusiness, aftermarket, automotive, components, construction equipment, defence, energy, farm equipment, finance and insurance, industrial equipment, information technology, leisure and hospitality, logistics, real estate, retail, and two wheelers. It is	The discussion will focus on: <ol style="list-style-type: none"> 1. Introduction of the delegates and their companies 2. Introduction of Mahindra Group and water team 3. The water sector projects the company is targeting 4. Challenges Mahindra Group is facing in sustainability and water usage within the various group companies 5. Discussion on technology requirements and areas of collaboration 6. Australia water capabilities and offering to the market

Time	Activity	Objective / Discussion Points
	<p>considered one of the most reputable Indian industrial houses.</p> <p>Mahindra Water Utilities is a 50-50 Joint Venture between Mahindra Infrastructure Developers & United Utilities International Inc. Its Operations are spread over 100 square kilometres and from over 30 operating stations. It has the distinction of maintaining 100% compliance to Water Quality and Zero accidents since operations commenced in 2005. Mahindra Water Utilities expertise lies in operation and maintenance of water supply and sewerage projects. This involves extracting river water, treating it and further distributing it for use by industries and individuals.</p> <p>Mahindra Consulting Engineers provide consultancy to more than 15 sectors including water. The company's clientele includes government agencies, Public Sector Utilities (PSUs), large private sector and corporate players in Indian and international markets.</p>	
<p>Afternoon – Third Session</p>	<p>Transport to the airport for travel to New Delhi</p> <p>Flight Time: 2 Hours 20 Mins</p> <p>Flight Suggestions (to be booked by delegates):</p> <p>Indigo 6E – 6097 Depart 3.15 pm / Arrival 5.30 pm</p> <p>Indigo 6E – 174 Depart 4.20 pm / Arrival 6.40 pm</p>	
<p>Evening</p>	<p>Arrival in New Delhi & Individual Engagement</p> <p>Please make your own airport transfer and accommodation arrangements with the hotel</p> <p>Hotel The Lalit New Delhi</p> <p>Police Station, Near, Barakhamba Rd, Fire Brigade Lane, Connaught Place, New Delhi, Delhi 110001, India</p>	
<p>Day 2 Programme Concludes</p>		

New Delhi, Wednesday 18 September 2019

Time	Activity	Objective / Discussion Points
Full day	Participation in the CII Water Innovation Summit	
Day 3 Programme Concludes		

New Delhi, Thursday 19 September 2019

Time	Activity	Objective / Discussion Points
Full day	Participation in the CII Water Innovation Summit	
Evening	Transport to the airport for travel to Jaipur Flight Time: 1 hour 5 mins Flight suggestions (to be booked by delegates): Air Indie AI – 9643 Depart 6.45 pm / Arrival 7.50 pm	
	Arrival in Jaipur & Individual Engagement Please make your own airport transfer and accommodation arrangements with the hotel Hotel Trident Jaipur Amber Fort Road, Jal Mahal, Jaipur, Rajasthan 302002, India	
Day 4 Programme Concludes		

Jaipur, Friday 20 September 2019

Time	Activity	Objective / Discussion Points
Morning – First Session	<p>Roundtable with RaCE WaRM</p> <p>Entity Name: Rajasthan Centre of Excellence in Water Resources Management (RACE WaRM)</p> <p>Session Lead: Hon Sh B D Kalla, Minister Public Health and Engineering Department (PHED) and Ground Water Department (GWD); Mr Sandeep Verma, Principal Secretary, PHED; and Mr Arun Srivastava, Director, Water CoE</p> <p>Venue: PHED Office</p> <p>Entity Profile:</p> <p>RaCE WaRM is the entity formed in collaboration with South Australia and the Water and Sanitation Support Organization, Public Health and Engineering Department (PHED), Government of Rajasthan.</p> <p>PHED is the water utility department of the State Government of Rajasthan that is responsible for drinking water supply across urban and rural areas.</p> <p>The Water CoE has been formed as a sub-unit within the PHED department’s Water and Sanitation Support Organization.</p>	<p>The discussion will focus on:</p> <ol style="list-style-type: none"> 1. Introduction of Australian delegates 2. Overview of current progress of RaCE WaRM 3. Review forward program of engagement activities between Rajasthan and South Australia 4. Explore opportunities to share technology from delegation
Afternoon – Second Session	<p>Roundtable Session with Water Industry and Confederation of Indian Industries Triveni Water Institute Jaipur</p> <p>Access to company and industry experts from the domain of consulting, system integrator, water treatment companies and technology collaborators.</p> <p>The delegates will have chance to make a pitch on their technology and products to the audience.</p>	<p>The discussion will focus on:</p> <ol style="list-style-type: none"> 1. Delegates presenting solutions and technologies to the Industry participants 2. CII and Rajasthan Water Industry potential involvement in Water CoE 3. Opportunities within water sector in Rajasthan 4. Business matching for Australian industry delegates
Evening Session	<p>Informal Networking reception with Industry and Government Jaipur</p>	
	<p>Day 5 Programme Concludes</p> <p>Option to travel back to New Delhi or Mumbai for return to Australia or stay overnight for optional business to business meetings on Saturday 21 Sept.</p>	

Jaipur, Saturday 21 September 2019 (optional)

Time	Activity	Objective / Discussion Points
Morning (until 2.00pm)	<p>Business to Business Engagement</p> <p>Entity Name: Rajasthan water sector (various entities)</p> <p>Session Lead: Mr Arun Srivastava, Director, Water CoE</p> <p>Venue: PHED Office</p> <p>Session outline:</p> <p>Key players in Rajasthan’s water sector will be represented providing Australian delegates with the opportunity for business to business engagement.</p>	<p>The discussion will focus on:</p> <ol style="list-style-type: none"> 5. Introduction of Australian delegates to Rajasthan’s water sector 6. Overview of the water sector 7. Discussion on engagement activities between Rajasthan and South Australia 8. Explore opportunities to share technology from delegation
<p>Day 6 Programme Concludes</p> <p>Travel back to New Delhi or Mumbai for return to Australia.</p>		